Paul T. Lefebvre

People + Technology + Experiences = Success

RESUME SUMMARY

Leadership and entrepreneurial track record marked by highly successful startups. Hands-on expertise spans a wide range - from software architecture to hardware design. A deep understanding of open source and legacy software development, advanced cloud computing and architecture. Valuable perspectives that drive innovation, ensuring that our team thrives in new and meaningful ways by collaborating with all individuals from technology to sales to service to c-suite.

CORE COMPETENCIES

Building Effective Teams **|** SaaS Solutions **|** Large Scale Engineering Projects **|** Software Architecture and Integration Design **|** Legacy to cloud Transition and Design **|** Hands-On-Engineering **|** Intrusion Prevention

PROFESSIONAL EXPERIENCE

June 2022–Present **| Lefebvre Consulting**, Toronto/Barrie, ON

Engineering Consulting & Entrepreneur

- Built a highly secure Electronic Medical Records platform to ease communication between patients and medical experts through partnership with Privacy Commissioner & Barrie Family Health.
- Established a successful, online 3D Printing and Electronics design manufacturer during the Covid Pandemic.

March 2013-June 2023 **| Influicity Corp**, Toronto, ON

Vice President Engineering / VP IT

- Built and mentored an agile team of Software Engineers and DevSecOps Experts – including Military Veterans.
- Lead the building of AI Powered, Big Data driven Influencer Marketing Platforms Influicity and Mixxable.
- Developed effective, Covid friendly podcast technologies.
- Managed $350,000 of infrastructure and technology budgets.
- Experimented with early Large Language Models for reporting.

Oct 2009-March 2013 **| Torstar Digital,** Toronto, ON

Head of Technology – WagJag & Jaunt

- Effectively managed a 2+ million-dollar e-commerce Capital budget.
- Rapidly grew a 12-member team of technology Professionals.
- Successfully negotiated a multi-million-dollar bare metal infrastructure project for the highest traffic website in Canada.
- Developed a one-million daily user e-commerce B2C solution.
- Coached brilliant minds into highly successful executive level careers.

Contact

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- Lefebvre.Consulting

EDUCATION

BSc Computer Information Sys
DeVry Institute of Technology

SKILLS

Research & development

Hardware and IoT Development.

Customer & client management

WordPress, AWS, GCP, AS400

Software & DB architecture

Full stack engineering

PHP, Python, Perl, SQL, Java, COBOL, C/++, APIs, LLMs, etc. Language Agnostic

Conflict management & resolution

Contract negotiation

Agile and Scrum Certified

Team Building

Entrepreneurial Experience